

### CASE HIGHLIGHTS

**The Client:** SNS Technologies Pvt. Ltd.

**Core Business:** Software development

**Employees:** Over 100

**Locations:** 4 locations across the globe

#### The Challenge

SNS worked with Paysquare in 2004. The engagement did not go well and they parted ways. 18 months later they were again looking for partners, as they were facing challenges in accuracy and consistency from their new vendor.

#### The Solution

During the period, while SNS was working with another vendor, Paysquare did a lot of technological upgradation and achieved a high degree of process maturity. Paysquare had invested in building a strong back-end payroll engine 'Precision' that was highly customizable and helped automate the entire payroll process. Paysquare took the opportunity with both hands to develop a strong and lasting relationship with SNS.

#### The Benefits

- 100% accuracy in payroll processing achieved by a fully automated payroll engine 'Precision'
- Consistent error-free operations.
- Online access to salary information for employees through employee self-service portal within its web-based 'myPayroll'

SNS Technologies offers a comprehensive suite of services to software product companies across all stages in the product lifecycle, from product ideation to obsolescence. They have a global footprint with offices in Texas and California (USA) and London (UK). SNS was established in 1999 and has a proven track record of delivering business value to customers. They have more than 80 customers worldwide.



#### Business Need

SNS was using an Excel based system to manage their payroll. They were growing fast and were finding it difficult to continue to manage payroll in-house. Their initial engagement with Paysquare ran into problems and they decided to part ways. SNS engaged with a different vendor, but they had challenges with that vendor as well. They were keen to establish a lasting relationship with a vendor who could manage error-free payroll, consistently and on time.

## CUSTOMER SPEAK

*"Paysquare came back pretty strongly and have delivered quality consistently over last four years. With a high degree of automation and strong process adherence, Paysquare has been successful in managing our requirements very well"*

**Mr. Devesh Hingorani**  
Director – Finance & Admin  
**SNS Technologies Pvt. Ltd.**

## Payroll simplified with Paysquare

Paysquare believes in building strong customer relationships and it was painful for them to lose a client. With the right amount of introspection, investments in technology and infrastructure and a continued focus to engage in long term relationships, Paysquare not only managed to win the client back, but now maintains an ongoing successful relationship with SNS.

Paysquare invested in building a strong back-end payroll engine 'Precision' that was highly customizable and helped automate the entire payroll process. The real-time synchronization with its web-based 'myPayroll' helped increase employee satisfaction and provided an easy window for the Finance & HR teams to communicate with Paysquare about changes in HR policies as well as specific payroll items. 'myPayroll' provided both an employee self-service portal access as well as a single window for HR/Finance teams to interact with the payroll processing teams.

With bulk of the work force being IT savvy, providing secure logins to 'myPayroll' made it easy for employees to access their salary related information. Advanced tools like Investment Declaration, Reimbursement logging, etc. made it easy to manage specific transactions related to their salary.

## Key Benefits

- Higher employee satisfaction was achieved because of highly efficient 'myPayroll' logins
- Consistent error-free payroll processing

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## About Paysquare

Paysquare is a specialist in the area of end to end payroll outsourcing. With its highly customizable and robust 'Precision' software platform, Paysquare offers complete automation while offering managed payroll services to its clients. A real-time synchronization of 'Precision' with its web-based 'myPayroll' portal offers employees complete access to their salary related information and provides a single window for the HR/Finance teams to interact online with the Paysquare teams. Powerful MIS reports help in making life easy for the HR & Finance divisions.

Headquartered in Pune, India, Paysquare was incorporated in 2000, and currently processes over 85,000 payroll records every month across 225+ clients across India. Most of the clients have been with Paysquare for several years. Across our engagements, we have provided over 99% accuracy in payroll processing. We follow international standards in our operations and are ISO 27001 as well as SAS 70 Type 2 certified.